HELPING EMPLOYEES WORK BETTER, TOGETHER, **NO MATTER WHERE.**

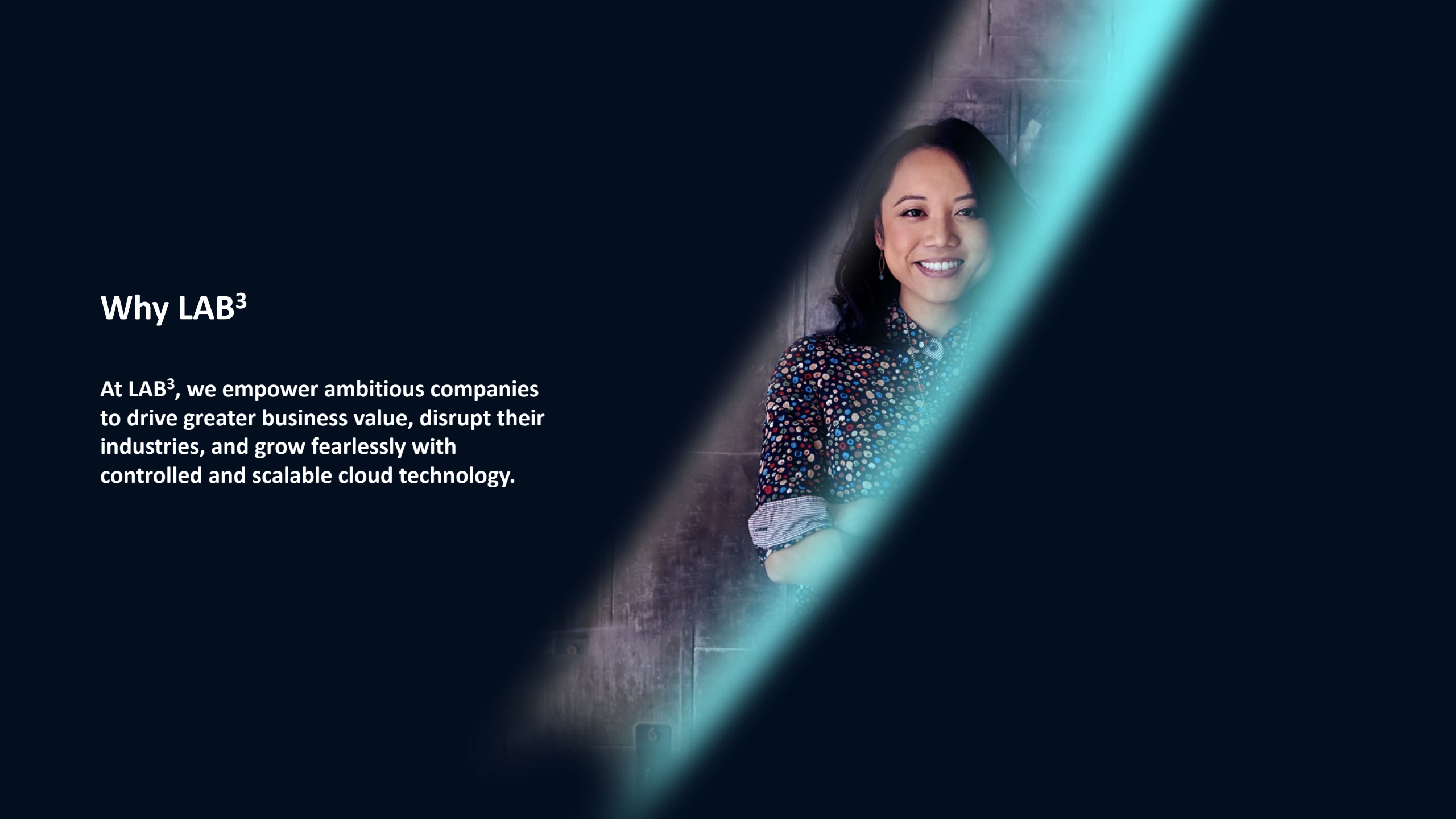
NOMAD
BY LAB3

Work anywhere, anytime

Microsoft

Why LAB^3

At LAB^3, we empower ambitious companies to drive greater business value, disrupt their industries, and grow fearlessly with controlled and scalable cloud technology.



Powered by code
Driven by innovation

It all starts with the right cloud approach.

One that lays the modern software engineering and automation foundation to make sure you are in control, secure, compliant and can scale in a cost-effective, effortless way.

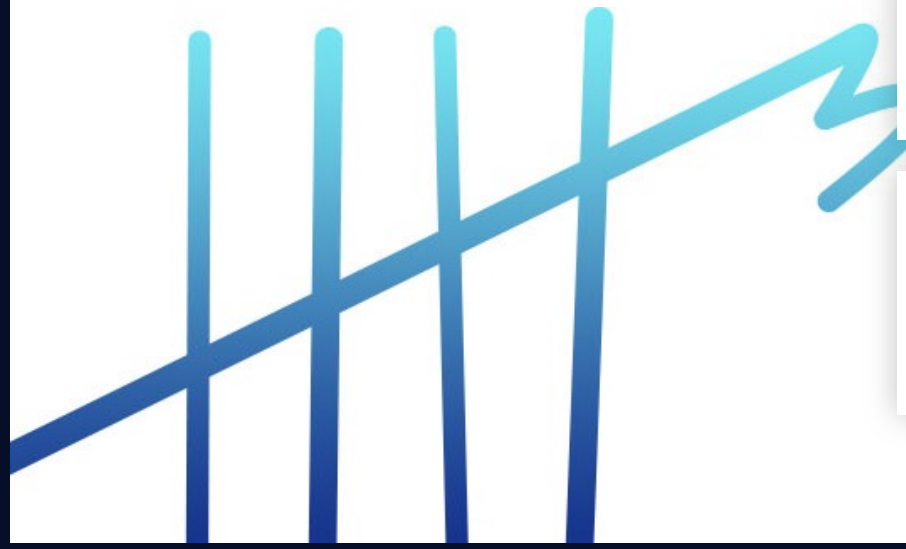
We make sure your business runs on autopilot so you can focus on tomorrow.

- Cloud Services
- DevOps Automation
- Data & AI
- Modern Networks
- Modern Workplace
- Managed Services

LAB³

Problem Statement

Out with the old, in with the new



Old phone platforms require investment in hardware / links / phones / lines.

Why use 3 platforms to communicate, when Teams brings it all into one seamless platform?

Leveraging Teams calling is the perfect way to compliment your modern way to communicate. It leverages the complete O365 Eco-System, turning your enterprise calling into a completely cloud based SaaS model.

Integration is key to drive productivity! Make Teams the place to meet, the place to call and the place to communicate

Teams is the fastest growing business app in Microsoft history

500,000+

Organisations use teams

91

Fortune 100 companies use teams

44

Languages are supported in teams

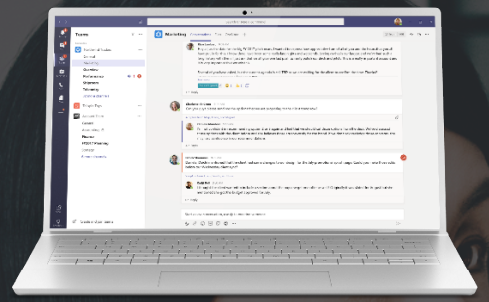
150

Customers have 10,000 or more active users

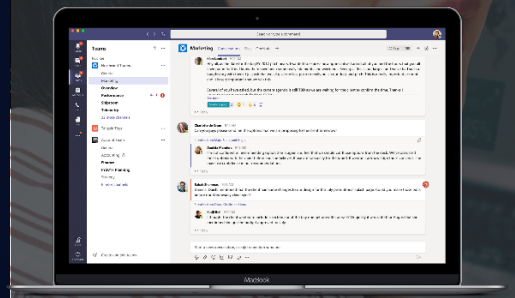
Use Teams across all devices

Anywhere, Anytime.

DESKTOP



Windows 7+



OS X 10.10+

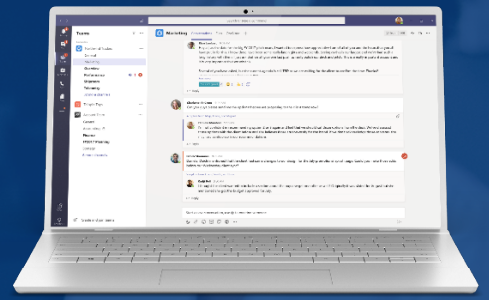
MOBILE

iPad

iPhone

Android

WEB



Edge

Chrome

Communicate with chat

Communicate across the world, languages and organizations

Share information in an open and transparent way with threaded, persistent channel discussions

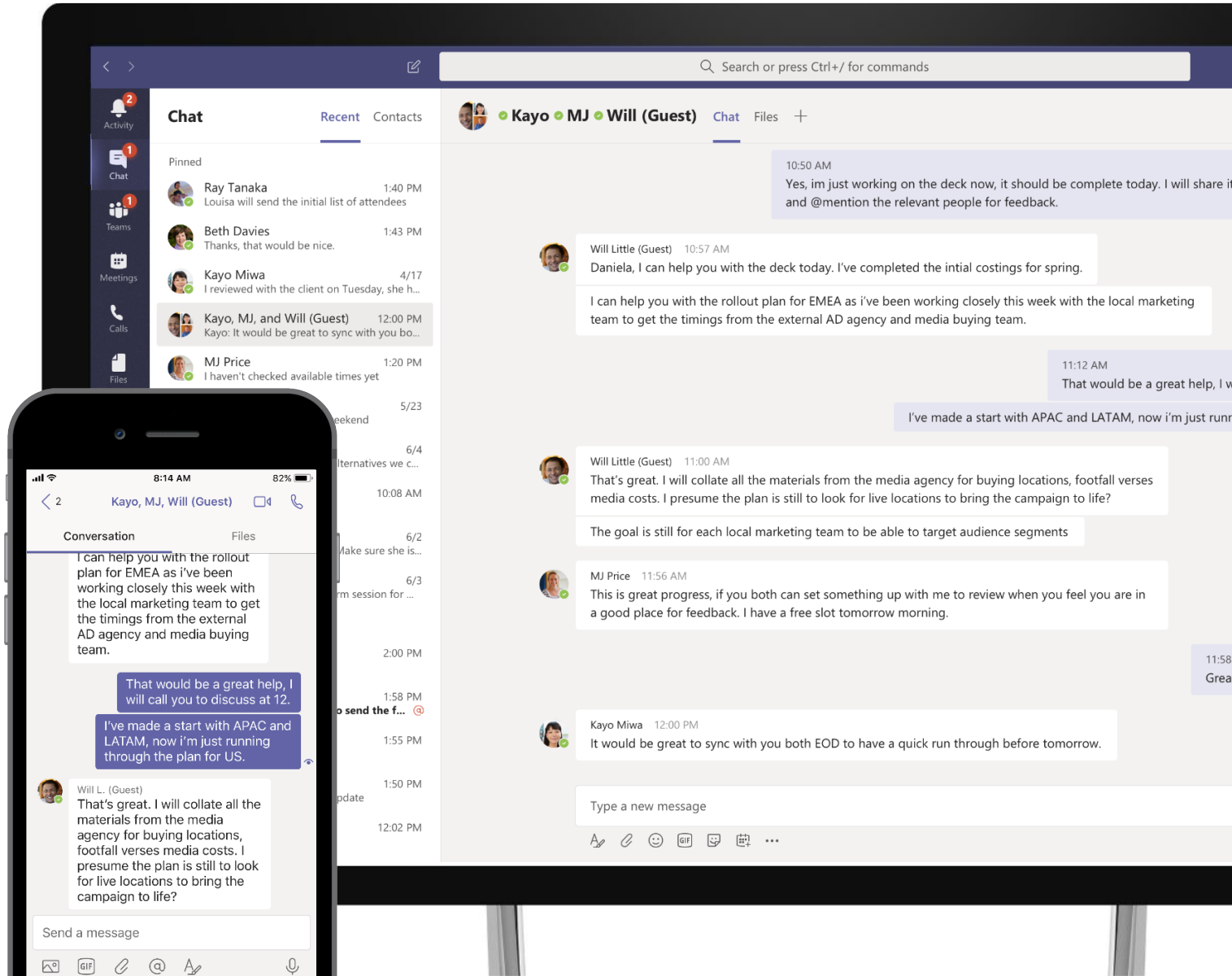
Manage private conversations with new secure private channels

Stay in sync with 1:1 or group chats

Communicate across geographies, languages, and organizations with guest access, federation, and translation

Add some fun to your conversations with gifs, memes, stickers & emojis

Available across mobile, desktop, browser, and a wide range of devices



Communicate with meetings

Communicate from anywhere with an intelligent cloud meeting solution

Stay connected with an intelligent meeting solution using video, content sharing, digital whiteboard, notes and chat

Engage in all types of meetings—spontaneous, scheduled, external and large-scale live and on-demand events

Make meetings more effective by having meeting history and relevant content at your fingertips

Search through meeting content with cloud recordings and automatic transcription and translation

Join from a range of platforms and devices, including desktop, browser, mobile, and meeting room devices

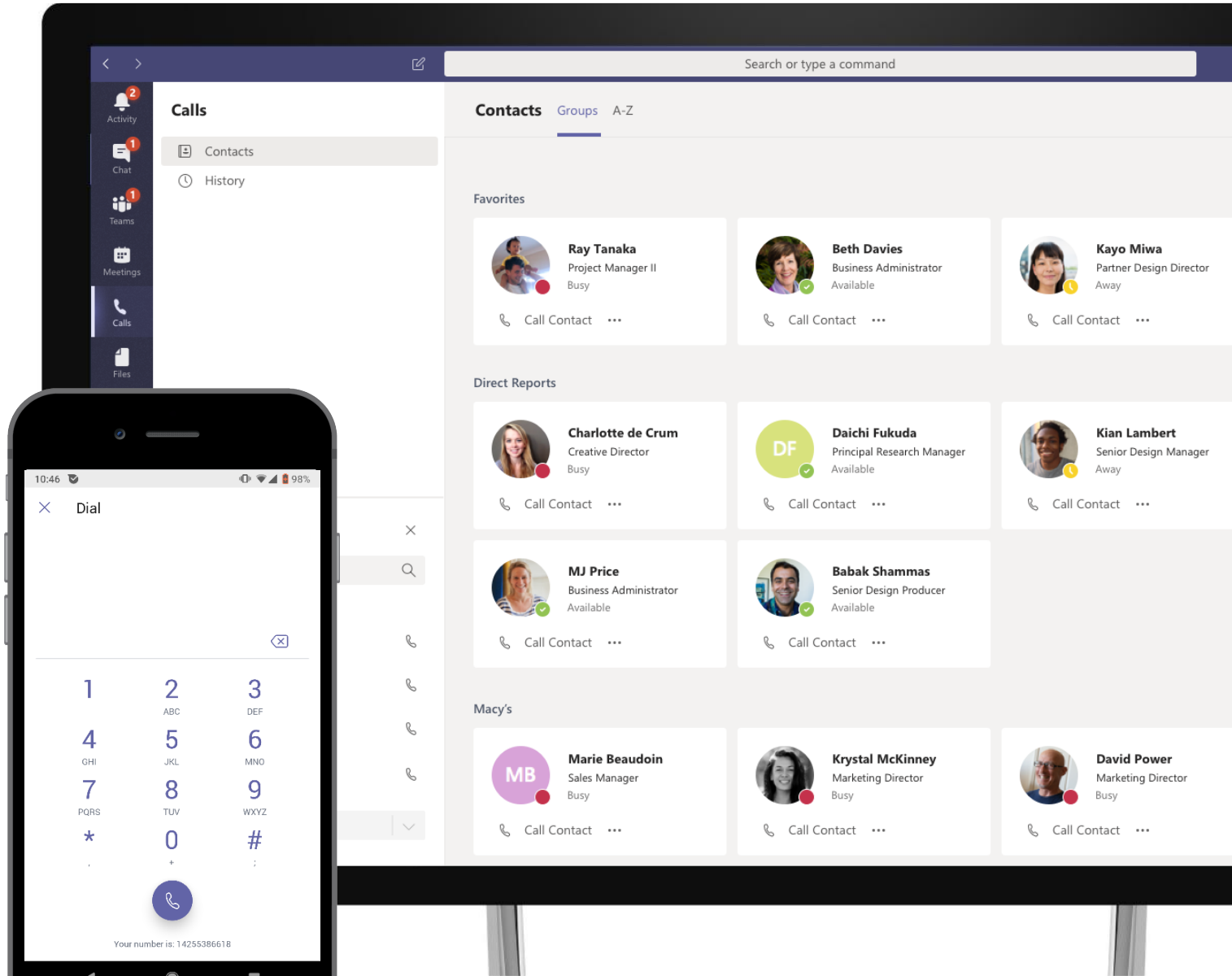
Communicate with calling

Connect with anyone through Phone System, Calling Plans, or Direct Routing

Provide software, service and phone lines for each user with Microsoft Calling Plans

Keep your voice trunks and configure as needed with Microsoft Direct Routing

Leverage the latest key calling features such as Cloud Voicemail, improved delegation, Busy on Busy, updated Cloud Auto Attendant, Call Park, Group Call Pickup, and Shared Line Appearance



Integrate
Office 365 apps

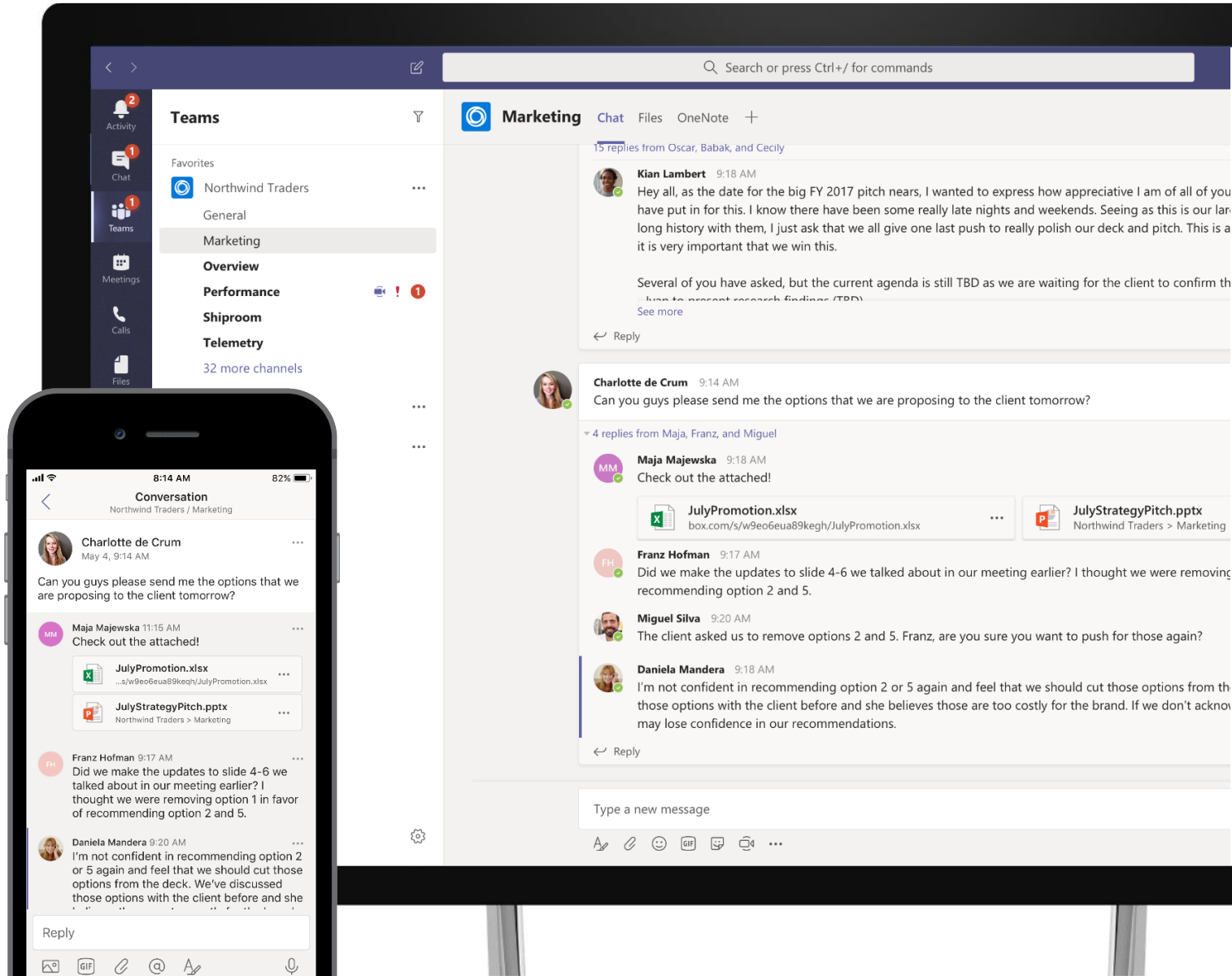
Quick access to the apps you love

Share and co-author Office documents from within Teams app

Reduce context switching with built in access to Office 365 apps—SharePoint, OneNote, Power BI, Planner, Flow and PowerApps

Search across people, files and chats to find what you need—leveraging intelligence from the Microsoft Graph

Keep the whole team in the loop with email integration and notifications



Customise & expand

Personalise your workspace to include the apps and services you love

Customize your channels by pinning important files, apps, or dashboard for easy reference

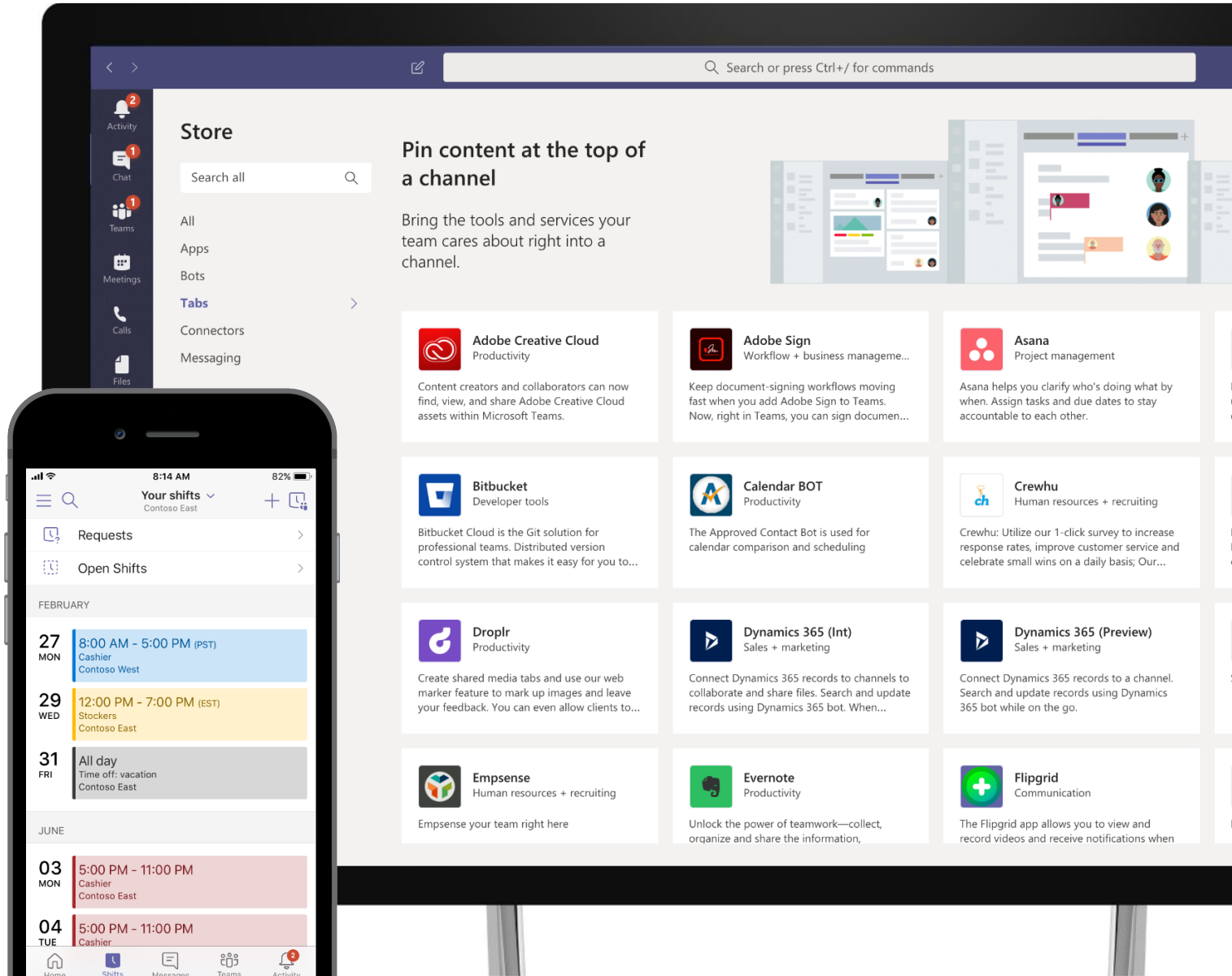
Add 3rd-party solutions so the team can quickly access information when needed

Integrate workflows to simplify processes and accelerate decision-making

Build integrations to existing business apps with the Teams developer platform

Simplify management of these app & services with new App Policies in the Modern Portal

Empower Firstline Workers with tools to succeed every day, including schedule management



Work with confidence

Get built-in security, compliance and manageability from Office 365

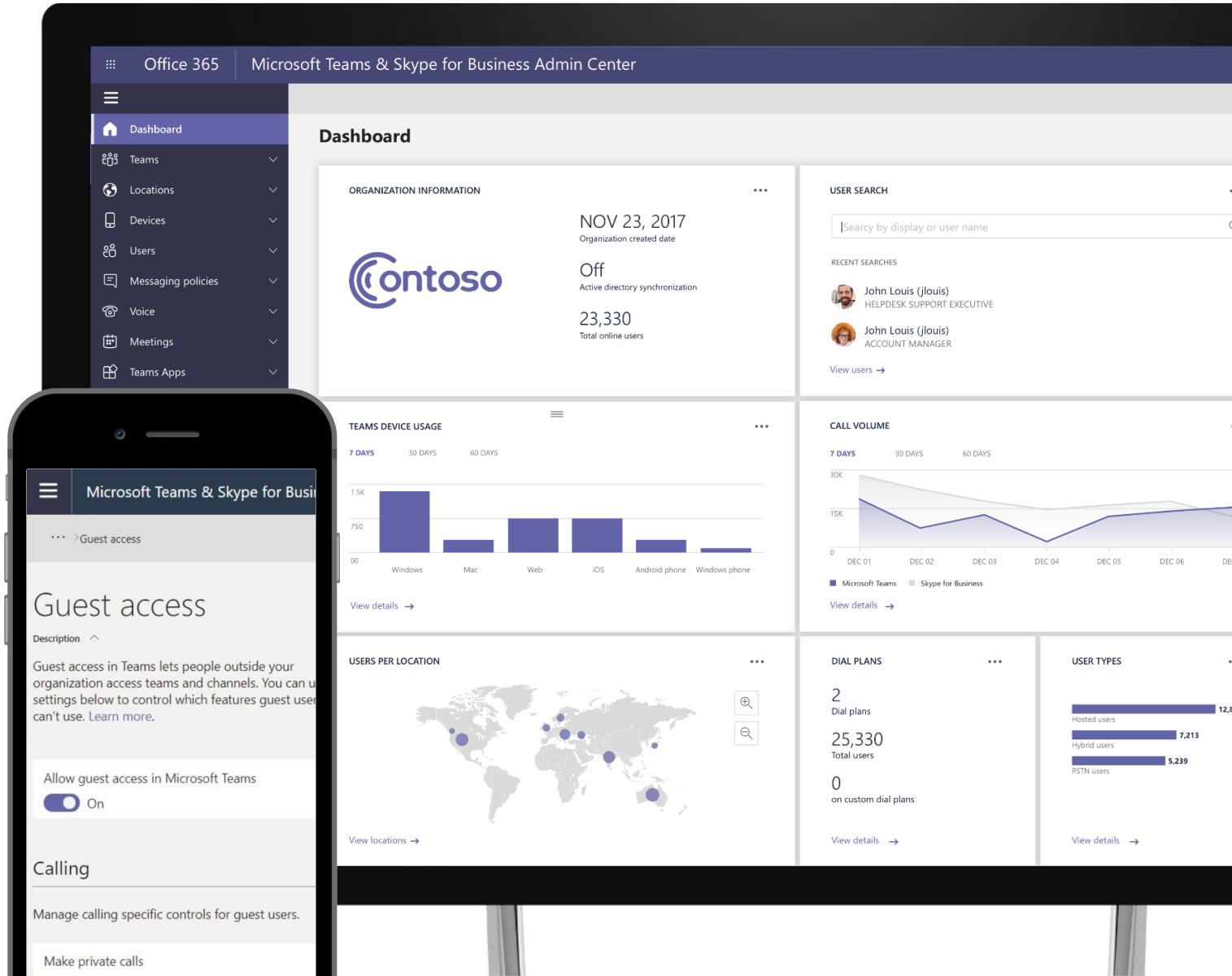
Global hyper-scale cloud, including ability for local data residency and global peering points for meeting join

Compliance leadership with EU Model Clauses, SOC 1 and 2, HIPAA, GDPR, and more

Built-in information protection, including eDiscovery, Data Loss Prevention even in chats & conversations, Information barriers, legal hold and audit

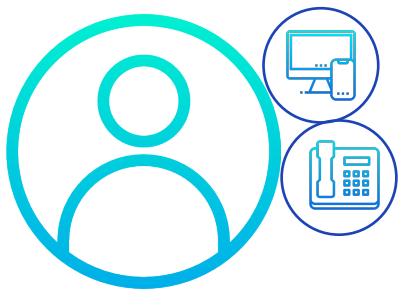
Multi-factor authentication for enhanced identity protection and secure guest access

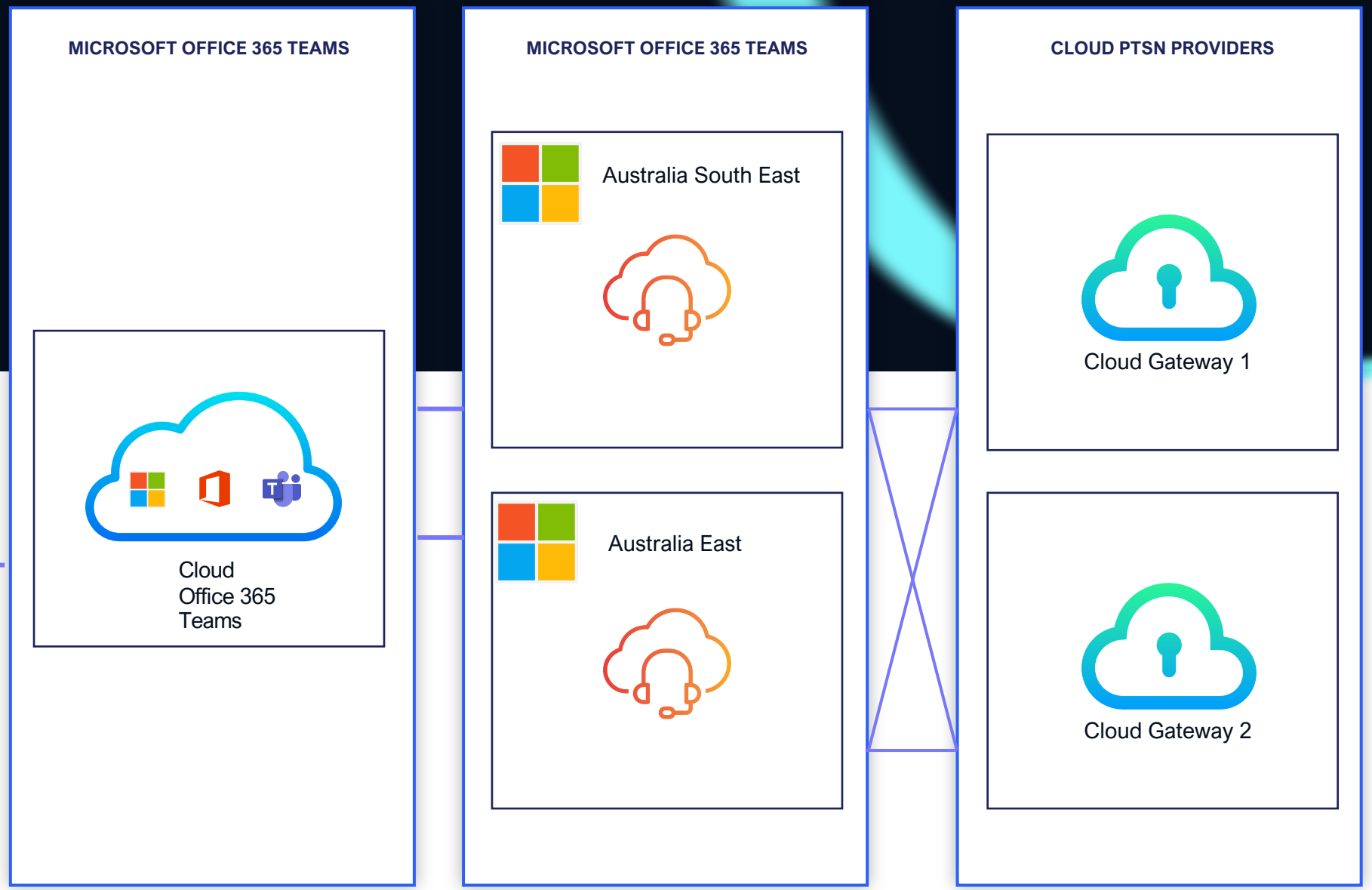
Manage all aspects—users, usage and settings—In a single admin experience



How does it work?

A complete, cloud-based solution architected for performance and resilience…





Benefits

LAB3 Teams Calling Benefits

99.99% Platform Availability

24x7x365 Support

Reduce overall TCO from traditional calling solutions.

Azure Hosted, multi region – extremely low latency

Global roaming – follows you around the world

Full solution across all devices, mobile / desktop / VC's / desk phone.

No hardware required to enable teams calling

Pay per user. Grow with your business.

Have bad internet? At a click of a button Teams will call you back on your mobile!

LAB3 Teams Calling Inclusions

Unlimited calls to local, national, mobile, 13/1300 and top 10 international

(Canada, China, Germany, Greece, Hong Kong, Ireland, New Zealand, Singapore, UK & USA)

Measure end user experience with on demand reporting:

- Usage report
- User activity report
- Device usage report
- Call quality dashboard

Flexibility comes as a standard Need a desk phone? Then have one! Travel mobile, then seamless switch between mobile + laptop.

Integrated call quality dashboard and call analytics.

Pricing

Unlimited calls to local, national, mobile, 13/1300 and top 10 international countries.

Use your existing Enterprise agreement M365 E5 or Phone System Purchase.

One-time onboarding package and no hidden costs. It's simple just pay per user per month.

	Tier 0 (1-499)	Tier 1 (500-999)	Tier 2 (1000-1999)	Tier 3 (2000+)
LAB3 Calling for Office 365		$13.70	$13.35	
Microsoft Phone System *(if required)*	Priced on Request	$10.50	$10.50	Priced on Request
TOTAL		**$24.20**	**$ 23.85**	

Note:

i. Tier 0 and 4 pricing available upon request
ii. Microsoft Phone System not required if using Microsoft 365 E5 or purchase Phone system
iii. Available on a 12-month initial contract term followed by rolling 12-month contract extensions
iv. One-time onboarding charge of AUD $7,500
v. Countries include; Canada, China, Germany, Greece, Hong Kong, Ireland, New Zealand, Singa
UK & USA

LAB³

FEAR LESS
ACHIEVE MORE

The future is nothing
to be afraid of.
With the right
technology partner.

1300 911 346 / hello@lab3.com.au